

EXPORT TOOLS

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PUBLICATIONS	
QuickFinder --Web sites for exporters organized by stages in export business development	PDF File
Beginning Exporter's Resource Guide --Resources for NEW exporters	PDF File
Answers to Frequently Asked Questions	PDF File
SBA Export Finance Programs -- Summary Sheet	PDF File
SBA Export Working Capital Loan Program -- Fact Sheet	PDF File
SBA Export Express Loan Program -- Fact Sheet	PDF File
Export Credit Insurance Information & Listing of Brokers --Summary information	PDF File
Letters of Credit (LC) and Payment Terms - Article	PDF File
Letter of Credit Template (for requesting an LC from buyer) and Letter of Credit Template Instructions - Information & Details on template	PDF File and PDF File
Breaking Into the Trade Game (Book, 87 pages) and Workbook	PDF File [Note: Download times may vary as this is a large, graphically oriented document.] Now also has a WORKBOOK!
EXPORT ASSISTANCE	
Local Start-up Export Training & Assistance for New-to-Export Businesses Free advising; classes are fee-based	Phone: (404) 331-0121 SCORE www.scoreatlanta.org
Local Assistance for Export-Ready Businesses Research and counseling on international markets; identifying potential agents/distributors; participating in International trade shows; e-commerce	International Small Business Development Center www.georgiasbdc.org Georgia Department of Commerce

	www.buyusa.gov/georgia
Local Assistance for Export Financing Information on how to get paid; evaluate risk; structure a transaction; how to get financing; export risk insurance and providers; SBA export loan application assistance	U.S. Export Assistance Center, Atlanta Phone: (404) 897-6089 Email: raymond.gibeau@sba.gov Centergy Center, 75 Fifth St. N.W., Suite 1055 Atlanta, GA 30308
Assistance for Georgia Companies Interested in Exporting Counseling, market research, due diligence research and other services for Georgia companies	Georgia Department of Economic Development Global Trade Division Centergy Center 75 Fifth St. N.W., Suite 1055 Atlanta, GA 30308 Phone: (404) -962-4122 www.georgia.org
SBA Office of International Trade HOME PAGE	www.sba.gov/international
HARMONIZED CODE	
Harmonized Schedule-- Schedule B Numbers International Product Classification System	http://www.census.gov/foreign-trade/schedules/b
IMPORT ASSISTANCE	
Local Development Assistance-- Advising for import businesses; fee-based seminars	International Small Business Development Center 2530 Sever Road, Suite 202 Lawrenceville, GA 30043 Phone: (678) 985-6820 http://www.sbdc.uga.edu
SCORE: Counselors to America's Small Business-- Import business counseling	Phone: (404) 331-0121 SCORE www.scoreatlanta.org
Import Duties & Tariff Questions U.S. Customs Service	http://www.usitc.gov/tata/hts/ Phone: (202) 205-2000 U.S. Customs Service
U.S. Tariff Search Online-- USITC tariff database	http://dataweb.usitc.gov/scripts/tariff.asp